

## EEF

**EEF propels bottom-line success and innovation, serving as the voice of UK manufacturing to government, media and abroad.**

Through our business support services, we ensure our manufacturers are competitive, sustainable and future-focused. Our members-only discounts, events and advice keep manufacturers compliant, safe and efficient.

Our policy team not only campaigns on behalf of manufacturing, but releases regular studies, reports and insider news on vital industry issues. From our state-of-the-art training centre to sites across the UK, our certified experts deliver training courses which can be tailored to the needs (and locations) of individual businesses.

**Contact details:**

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## FARNBOROUGH AEROSPACE CONSORTIUM (FAC)

**FAC (Farnborough Aerospace Consortium) is a business-winning trade association with national and international members. It is the longest established aerospace and defence trade body in the UK, providing support to some 300 companies located in southern England – the heart of the UK's aerospace industry.**

Through its unrivalled experience and expertise, FAC acts as an enabler for business between large primes and the supply chain, particularly Small to Medium Sized Enterprises. It enables its members to become more competitive and increase their market share through facilitating local and international trading, technology transfer and development, sharing of best practice and training, plus lobbying at national level on key issues facing the sector.

The FAC recognises the consequences and impact of globalisation. It is committed to the long-term strategic growth of the aerospace and defence sectors, ensuring the region continues to excel on a global scale.

### Mission Statement

*'Enabling members to improve their business winning opportunities and capabilities'*

*FAC aims to make a significant contribution to sustaining a prosperous aerospace and defence industry in the UK by:*

- Being a leading aerospace and defence trade body.
- Supporting and championing the cause of the aerospace and defence industry.
- Providing a brokering service to help members win new business.
- Developing for all relevant sectors an effective contract winning and collaborative working mechanism to win and undertake work.
- Being recognised internationally as a key portal for investment and business winning aerospace and defence opportunities in the UK, particularly for SMEs.

- Being recognised by academia and research establishments as a key route to the aerospace and defence industry.
- Being accepted by government and the industry as the principal voice of SMEs in the aerospace and defence industries in the UK.
- Working with appropriate partners to establish an effective learning and skills programme to attract and retain people in the aerospace and defence industries and to develop the skills of the existing and future workforce.
- Developing funding sources for FAC and its members including membership services, consultancy and winning and managing Government projects/initiatives.
- Establishing good communications with the media to promote the aerospace and defence industries.

**Contact details:**

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## FEDERATION OF SMALL BUSINESSES (FSB)

**As experts in business, we offer our members a wide range of vital business services including advice, financial expertise, support and a powerful voice in government. Our mission is to help smaller businesses achieve their ambitions.**

### Mission and Corporate Objectives

Our mission is to help smaller businesses achieve their ambitions.

*Our corporate objectives are:*

1. To be recognised as the most influential and trusted business organisation.
2. To value diversity and inclusion in everything we do.
3. To be fully representative of the whole UK smaller business community.
4. To provide the most valued package of business benefits and services.
5. To provide the most effective network for smaller businesses across the UK.

Established over 40 years ago to help our members succeed in business, we are a non-profit-making and non-party-political organisation that is led by our members, for our members.

Members get an exclusive package of great value business services including advice, financial products and support. These cover a wide range of benefits such as tax, legal and HR, local network groups, business banking and mentoring.

We don't only provide fantastic membership benefits – FSB is also the UK's leading business campaigner, focused on delivering change which supports smaller businesses to grow and succeed. Our lobbying arm starts with the work of our team in Westminster which focuses on UK and English policy issues. Further to this, our expert teams in Glasgow, Cardiff and Belfast work with governments, elected members and decision-makers in Scotland, Wales and Northern Ireland.

**Contact details:**

**Federation of Small Businesses**

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## MIDLANDS AEROSPACE ALLIANCE (MAA)

**The Midlands Aerospace Alliance (MAA) was formed in 2003 to support and represent the aerospace industry across the Midlands region.**

More than 50 people serve on the MAA board or one of our three working groups – a number maintained since 2004. This network lies at the heart of the MAA's success.

We became a Company Limited by Guarantee (non-profit limited company) in 2005 and invited Midlands aerospace companies to join as formal members. Later that year we held our first elections to broaden board representation.

In 2009 the MAA moved from Pera in Leicestershire to its current offices in Coventry.

The MAA works closely with the UK's other regional aerospace alliances and the national body ADS.

The MAA has more member organisations than any regional aerospace alliance in the world – bar one, France's Aerospace Valley (which runs from Toulouse to Bordeaux).

We would like to think this is quite good, considering that we don't actually make any aircraft in the Midlands.

**Contact details:**

**Midlands Aerospace Alliance**

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## NDI

**NDI is in the business of helping the UK defence, aerospace, space and security sectors compete globally.**

NDI delivers intelligence-led business opportunities to our members, supply chain development services, a range of training provided by EEF – the manufacturers' organisation, and specialist business support services.

Additionally, NDI is the sectors' membership body, representing and promoting the industry, helping members' interests and helping them make business connections around the world and with each other.

### Supply chain consulting and training

NDI provides intelligence-led business opportunities to our members. In addition, we understand the requirement for companies to continually organise and train in order to compete in the marketplace. This often involves learning and thorough preparation in business disciplines which are new or unfamiliar. To help achieve this, NDI provides a series of business support services to