

The National and Regional Primes have been awarded as follows:

- **NTEP** – Awarded 9 May 2014 – ISD 1 November 2014 – Valued at £322m – Won by Landmarc.
- **NHP** – Awarded 9 May 2014 – ISD 1 December 2014 – Valued at £626m – Won by CarillionAmey.
- **Regional Prime Scotland & Northern Ireland** – Awarded 9 May 2014 – ISD 1 November 2014 – Valued at £152m – Won by CarillionAmey.
- **Regional Prime Central (Northern England, Wales, East Anglia & The Midlands)** – Awarded 22 July 2014 – ISD 1 February 2015 – Valued at £435m – Won by CarillionAmey.
- **Regional Prime South West England** – Awarded 22 July 2014 – ISD 1 February 2015 – Valued at £265m – Won by CarillionAmey.
- **Regional Prime South East England** – Awarded 22 July 2014 – ISD 1 February 2015 – Valued at £258m – Won by CarillionAmey.

The Prime Contracts are designed to provide planned and reactive maintenance including grounds maintenance and a 24/7 helpdesk for estate users. The primes also have the capability to deliver additional professional services, low value capital works and capital projects up to a value of £3.93 million.

The contracts have been awarded on a five-year basis, with the option to extend up to an additional five years.

National and Regional Frameworks

The delivery of projects through a series of seven Framework Arrangements (National Framework; East Midlands and East of England; Scotland; South East; South West; West Midlands and Wales; and North East, North West and Yorkshire and the Humber).

The National and Regional Frameworks have been awarded as follows:

- **National Framework** – Awarded 13 December 2013 – Valued up to £700m over 7 years – Won by Balfour Beatty, Carillion, Kier Graham Defence, Galliford Try Construction Limited (formerly Miller Construction) and Wates Construction.
- **East Midlands & East of England** – Awarded 11 November 2013 – Valued up to £400m over 7 years – Won by Henry Brothers, Interserve Construction, Balfour Beatty Group Ltd (formerly Mansell Construction Services), Morgan Sindall Plc, Shepherd Construction.
- **Scotland** – Awarded 9 December 2014 – Valued up to £250m over 7 years – Won by Henry Brothers (Magherafelt) Ltd, Galliford Try Construction Ltd, Interserve Construction Ltd, Kier Graham Defence Ltd, Lend Lease Construction (EMEA) Ltd.
- **South East** – Awarded 8 January 2016 – Valued up to £400m over 7 years – Won by Henry Brothers (Magherafelt) Ltd, Galliford Try Construction Ltd, Kier Construction Ltd, Morgan Sindall Plc, VolkerFitzpatrick Ltd.
- **South West** – Awarded 8 January 2016 – Valued up to £700m over 7 years – Won by HBDW Ltd (a joint venture between Henry Brothers (Magherafelt) Ltd and Dawson Wam Ltd), Galliford Try Construction Ltd, Kier Construction Ltd, Morgan Sindall Plc, VolkerFitzpatrick Ltd.

- **West Midlands & Wales** – Currently on hold dependent on demand – Award date TBA.
- **North East, North West & Yorkshire and the Humber** – Currently on hold dependent on demand – Award date TBA.

The Regional Frameworks deliver construction projects up to a value of £12 million.

The National Framework sits across the whole of the UK and will deliver higher value, cross-region programmes of complex projects up to a value of £50 million.

The Framework contracts are awarded on a four-year basis with the option to extend for an additional three years subject to meeting performance metrics.

Framework contractors can bid for jobs in competition without the need for expressions of interest or pre-qualification questionnaires. This makes the whole procurement process more efficient, minimising the time and expense of tender preparation. The frameworks have also introduced a performance review system incentivising contractor performance and encouraging continuous improvement. These new systems enable DIO to demonstrate value for money through competition, incentivised contractor performance and faster routes to contract. Obviously the earlier we can provide the finished product to the Armed Forces the better.

The Primes and Frameworks cover a whole host of services, from maintenance of artillery ranges to household repairs and from replacing runways to building new accommodation blocks.

The NGEC team has worked with industry to explore options for greater involvement of smaller and local businesses across all contracts. In order to meet the high standard demanded across the defence estate and deliver value for money, the NGEC contracts have been constructed to provide greater levels of competition and this will generate further opportunities for Small and Medium Enterprises to participate in the supply chain process.

Preparations for these contracts have taken years of hard work to ensure that the contracts provide the best quality service for military personnel while delivering value for money for the taxpayer. We will be working closely with the winning bidders to prepare for the contracts to come into force.

For more information on Procurement and Supply Chain Opportunities within DIO please follow the link: <https://www.gov.uk/government/publications/dio-procurement-plan-2017>.

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DEPARTMENT FOR INTERNATIONAL TRADE DEFENCE & SECURITY ORGANISATION (DIT DSO)

The Department for International Trade's Defence & Security Organisation (DIT DSO) is an integral part of DIT and works closely both with industry and the MOD, Home Office and Other Government Departments to promote the export of UK defence and security equipment, products and services in the best possible way.

The defence and security sectors are an important part of the UK economy, contributing billions of pounds in exports each year and providing tens of thousands of jobs in the UK. In 2016 the UK achieved, on a ten-year rolling basis, around 17% share of the global defence export market. The UK is also the fifth largest exporter of security goods and services. The UK has a 34% share of the global cyber security market.

DIT DSO supports the UK defence, security and cyber security sectors by:

- Identifying business opportunities in conjunction with MOD and industry at an early stage.
- Building relationships with overseas governments – the core customers for UK defence products and services – to maximise UK prospects in established and emerging markets.
- Providing overseas customers and UK defence and security companies with access to the MOD, the Armed Forces and wider government specialist support.
- Supporting specific industry-led overseas marketing campaigns.
- Promoting UK industry as a trusted supplier at all levels of the supply network.
- Providing a conduit through which UK advice and expertise can be offered to overseas customers.

The two DIT DSO **Regional Directorates** (RDs) offer assistance and advice on specific markets and opportunities with respect to both defence and security, co-ordinate government support and provide a single point of contact for customer countries:

- **RD1** – Americas, Pacific and East Asia
- **RD2** – Africa, Europe, Middle East, Central and South Asia

The **Operations Directorate** comprises a number of teams working in the following areas:

- Analysis of the global defence and security markets.
- Government to Government and Defence Growth Partnership initiatives.
- Co-ordination of participation in UK and overseas defence and security exhibitions.
- Military-led Export Support Team.